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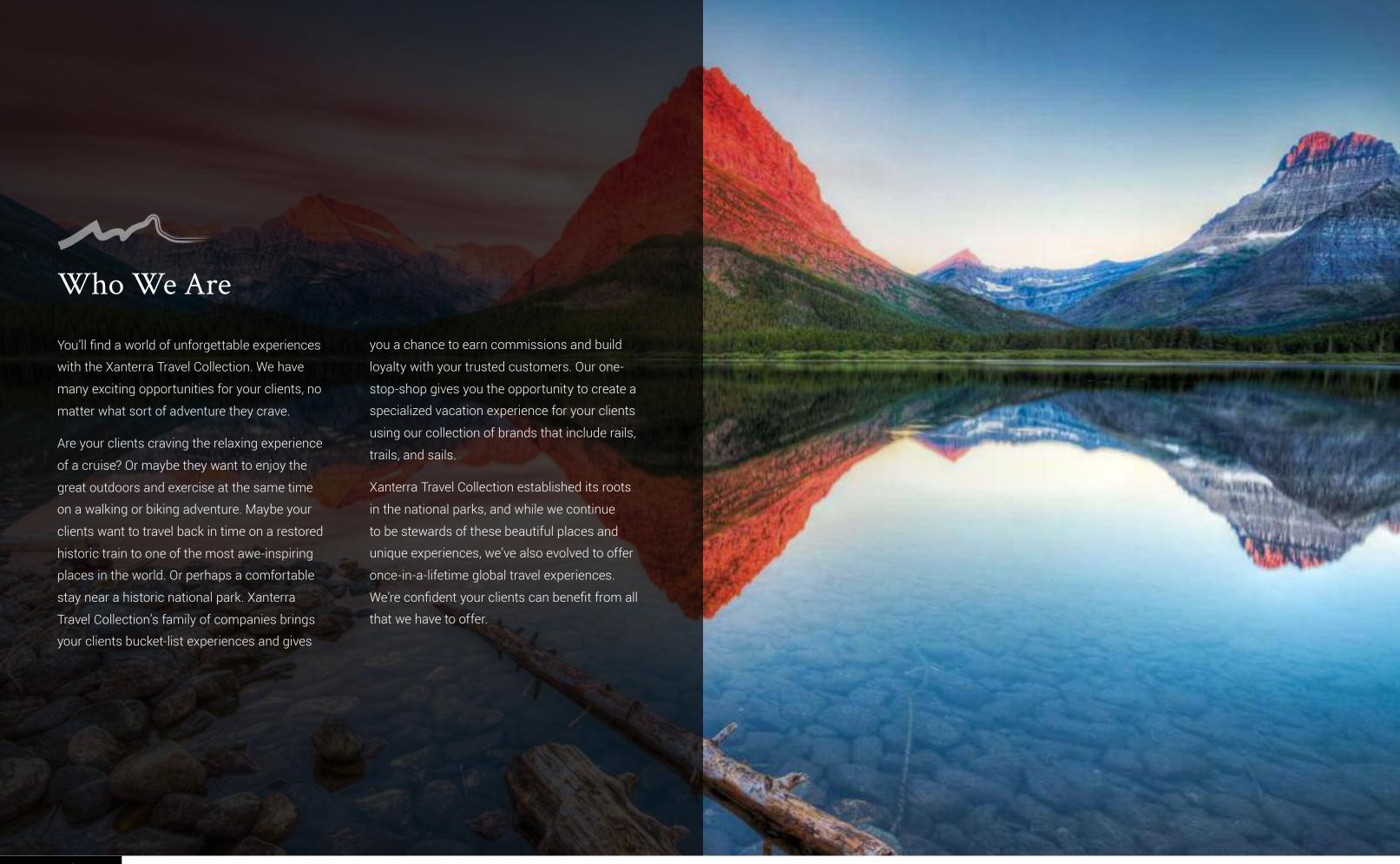
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## Our Brands

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## Why Partner With Us

Xanterra Travel Collection has eight different brands that pay commissions. As a travel advisor, this gives you plenty of opportunities to earn rewards. A number of our brands also offer discounts for you and a guest in lieu of commissions if you're looking for an experience for yourself.

What really gives you an advantage is the variety in our brands. Your client may want to go on a Windstar Cruise through the Mediterranean but also book a cycling trip through the Netherlands. We understand travelers don't want a cookie-cutter vacation and our variety of authentic experiences allows you to tailor a package that's exactly what your client wants. Not only that, we take the guesswork out of traveling. Many of our partners have done the work for you, to create a turnkey package to sell to your clients. As a travel advisor, you have peace of mind knowing you're working with a trusted supplier with a proven track record. Xanterra Travel Collection is the largest national park concessionaire in the United States, giving you even more opportunities to create packages and tours that work seamlessly with our commissionable brands.

Fill out the form at **xanterra.com/partners** and we'll follow up shortly with options to get you started.

### Discover Our Brands





































## Private Yacht-Style Cruises that Go Beyond the Ordinary

Windstar Cruises bring guests to places you can only get to on a yacht. Our fleet of all-suite and sailing yachts serve only 148 to 342 guests meaning your clients will feel like they are on their own personal yacht with our thoughtful and genuine crew. Each yacht has a relaxed onboard environment by design, meaning guests always have room to roam on the large, open decks and plenty of space at the railings for majestic views during scenic cruising. Your clients will have the voyage of a lifetime as they taste food created by James Beard Foundation chefs, see small ports and hidden harbors in an authentic way, and stay in beautifully appointed ocean-view staterooms of at least 188 square feet. All three of the all-suite Star Plus Class yachts have even more room for stretching out after a major transformation with the \$250 Million Star Plus Initiative. Your clients' experience is enhanced with a gorgeous elevated pool, two new restaurants, and expanded World Spa<sup>TM</sup> by Windstar.

#### Beyond Ordinary Care

Here at Windstar Cruises, the health and safety of everyone on board is a top priority. We are connected to health industry experts and following regulatory requirements in every area of the world we sail. Our team is implementing additional technologies that go beyond these requirements as part of our new Beyond Ordinary Care program. In addition, Windstar Cruises will require proof of a current COVID-19 vaccination for all guests sailing aboard Windstar's yachts. For more information, please visit windstarcruises.com/health-safety



#### Windstar Highlights

6 spacious yachts 148-342 guests per voyage Uncrowded public rooms Intimate shore excursions Genuine and attentive crew

#### Ships

Wind Surf

Wind Star

Wind Spirit

Star Pride

Star Breeze

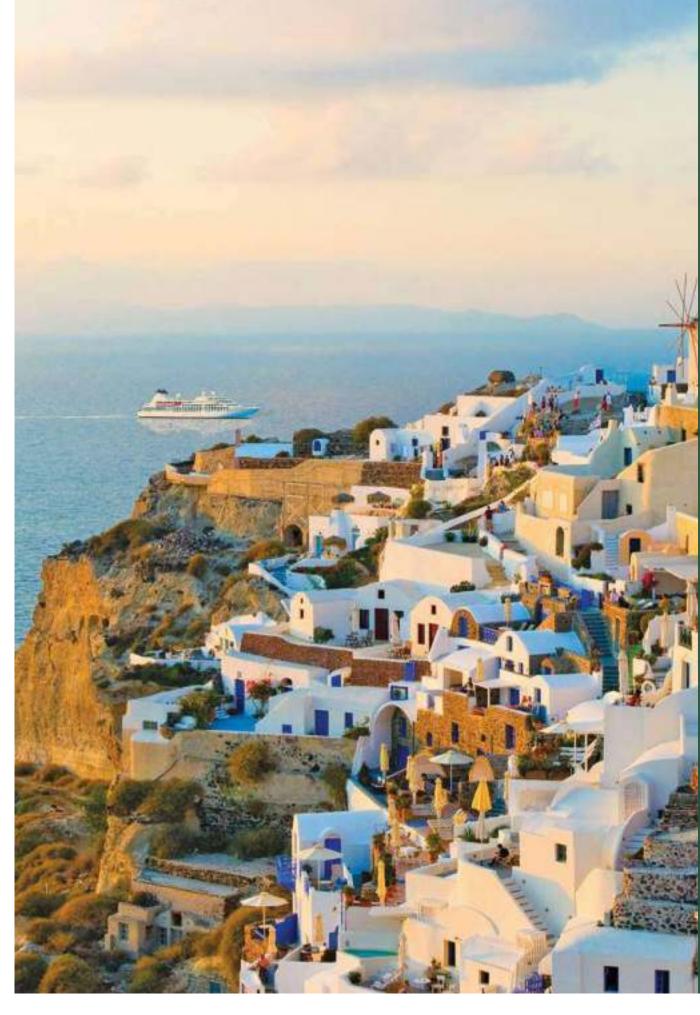
Star Legend



## Profile of a Windstar Cruises Client

Windstar Cruises clients are very well traveled and love experiencing destinations in the way locals would. They may be past guests of larger cruise ships or first time cruisers driven by Windstar's unique itineraries. They often are past river cruise guests. This demographic is between 45 and 70 and most are couples or couples traveling with other couples. They are discerning travelers who appreciate high quality amenities and expect a high level of service alongside well-appointed accommodations, but are not status driven. They are active and enjoy the convenience of the thoughtfully planned shore excursions that allow for exclusive local experiences and a diverse range of recreational activities. These clients spend time online planning their perfect getaway and love the intuitive and personable service Windstar Cruises offers.

Clients seeking an unpretentious and relaxed atmosphere perfect for socializing and exploring seek out Windstar Cruises. They love to travel the world and have the wealth to do so. They travel for more than just souvenirs and pictures, but to learn about new cultures and gain a different perspective of the world. These clients appreciate the Windstar staff-to-guest ratio of 1:1.5 and the personalized, attentive service that allows them to get to know the crew and visit the Open Bridge to chat with the Captain. The excursions and Watersports Platform give them the exciting recreational activities they seek.



## Windstar Cruises Destinations

Over 900 voyages

Alaska

Asia

Australia & New Zealand

Black Sea

Canada & New England

Caribbean

Latin America & Panama Canal

Mediterranean

Northern Europe

Ocean Crossings

South Pacific

Tahiti

U.S. Coastal











## Sample Itineraries

Exciting new itineraries are always joining Windstar Cruises' impressive roster of cruise offerings. These include Australia and New Zealand, indepth visits to the Holy Lands, less-visited islands and hidden gems in Japan, Baltic adventures through the Kiel Canal and more.

#### Dreams of Tahiti

This 7 day journey on our sailing yacht Wind Spirit or all-suite yacht Star Breeze takes your clients round trip Papeete to Papeete, showcasing six legendary islands. They'll have lots of casual time to take a swim right off the Watersports Platform, snorkel in crystal-clear lagoons, see the vibrant flora of lush rainforests, and experience the fascinating Polynesian culture during our complimentary Destination Discovery Event on a private motu with a local feast and fire dancing.

#### Alaskan Explorations & Denali Cruise Tour

This cruise tour combines the best of land and sea along the Gulf of Alaska from Vancouver to Seward (Anchorage). Featured on the Condé Nast Traveler 2019 Hot List, this trip takes you to the Misty Fjords and Kenai Fjords on a newly transformed all-suite ship, through waters you just can't explore on a larger cruise ship and on Signature Expeditions featuring kayak and Zodiac tours launched directly from the yacht led by onboard expedition guides. From breathtaking icefields to the epicenter of the Gold Rush, find it all on this Alaskan expedition.

#### Yachtsman's Harbors of the Rivieras

Your clients will feel like they have their own private yacht on this cruise from Rome to Barcelona. They'll discover secluded harbors you can only reach on an intimate small ship, immaculate beaches where they'll relax before discovering the mystique and magic of the Rivieras.



## Why Partner With Windstar

A recommendation of a Windstar Cruise is an annuity for travel advisors as our high quest satisfaction rate not only ensures repeat bookings but also strong referrals, generating incremental sales opportunities for you. You are important to us. That's why we have the Star Promise, to show our commitment to Travel Advisors. Know that we'll work hard to make your job easier. We're invested in your success and will give you the tools to succeed. Take advantage of our Travel Advisor Appreciation Fares for when you're looking to indulge in the star treatment yourself. Sailing with us personally is one of the best ways to jump start your Windstar Cruises small ship cruise sales.

#### Ways to maximize commission:

- Recommend our All-In Package
- Includes Captain's Exclusive Beverage Package, unlimited Wi-Fi, Laundry service, Hotel and Beverage Service Fee for \$89 a day (all together a \$125.35 expense). Beverage and Wi-Fi portion is commissionable at 10%.

If your clients don't want to go all in, you can also recommend individual items to enhance your clients' cruise experience.

- Beverage packages are commissionable at 10% and your client doesn't have to worry about beverage expenses creeping up.
- Internet usage plans commissionable at 10% and your client can share day-to-day adventures with friends and family in real time and research upcoming ports
- Pre- and post-cruise hotel or land packages are commissionable at 5% and your client can explore must-do bucket list places at the beginning and end of a voyage without worrying about logistics.

- Peace of mind travel protection is commissionable at 10%.
- Personal laundry service so your clients can pack lighter.
- Gifts and services so your clients can make any celebration more special

#### Even more Windstar advantages:

- bookWINDSTAR ONLINE, our online reservations system with access to real time pricing and inventory.
- Bonus commission opportunities through our Star Groups Program.
- Exclusive shipboard credit for your agency.
- Travel Advisor hub with the most recent promotions, tools, and information in one place.

Learn more at www.windstarcruises.com

Travel Advisor Portal Registrations www.advisorhub.windstarcruises.com





VISIT US ONLINE AT XANTERRA.COM/PARTNERS



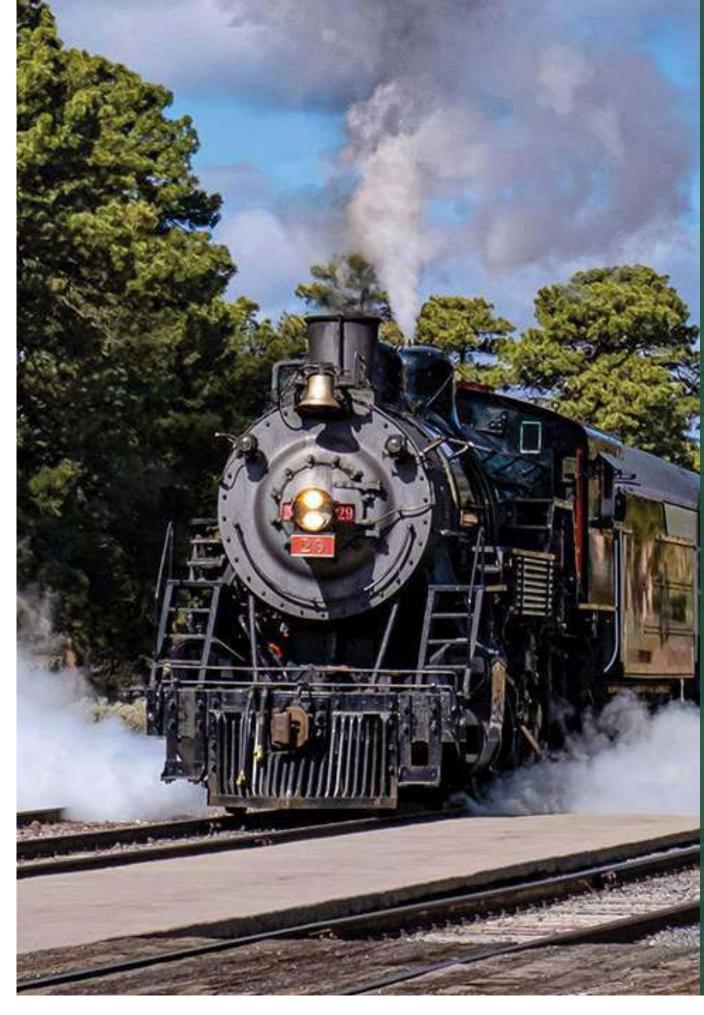




## Make a Grand Trip the Grandest

Xanterra Travel Collection is for the adventurous client who wants a captivating experience that goes beyond the expected. The Grand Canyon Railway & Hotel gives your clients the chance to ride a historic train on a 2 hour and 15 minute journey between the retro-cool town of Williams, Arizona and the stunning South Rim of Grand Canyon National Park. While on the train, your clients will receive superb service and be delighted by Old West entertainment both on and off the train.

For an even more immersive experience, your clients will have the chance to relax in the comfort of a bygone era at the newly refurbished Grand Canyon Railway Hotel, located in Williams and just a block off the historic Route 66. Your clients will see what comfort and leisure are like before and after their Grand Canyon adventure.



## Grand Canyon Railway & Hotel Highlights

Historic train travel Entertainment on and off train 6 classes of service

Packages including lodging inside the park and at Grand Canyon Railway Hotel

Private charters available





## Profile of a The Grand Canyon Railway & Hotel Client

Clients seeking out an exuberant adventure love what The Grand Canyon Railway & Hotel has to offer. The average client is 59 years old and has children who are teenagers. They enjoy getting off the grid on their vacations, and onto the rails of The Grand Canyon Railway. Clients are interested in travel that educates as well as entertains, while leaving a small footprint behind. These clients do their research before traveling and are well-connected internet buffs.

The Grand Canyon Railway also attracts highly educated travelers born in America, who are proud of their U.S. citizenship and want to visit iconic American destinations, especially ones with great natural beauty like they'll find at The Grand Canyon. These clients have an average age of 63 and the majority are married, looking for group and multigenerational travel on a budget.

Clients between the ages of 30 and 64 also come to The Grand Canyon Railway & Hotel, looking for laid back luxury and kid-friendly destinations. The average age is 54, and most are married with just under half having children. They want accommodations that are luxurious yet comfortable as well as activities that are exciting yet safe.

















#### Rail Baron Charters

Your client will have a trip they'll never forget when you help them book their own private train from Williams, AZ, to Grand Canyon National Park. Rail Baron Charters give your clients the opportunity to customize their luxury private train experience with views of the old West. If they want the grandest of adventures, you can help them book a completely private charter. Perfect for clients celebrating a wedding, anniversary, retirement, family reunion, or other milestone moments.

#### Help your client choose cars to build a dream trip. Combine up to five cars. For more, add cars from the Grand Canyon Railway's regular fleet.

- The Utah parlor/café lounge car, 26 passengers cars
- The Sante Fe parlor/café lounge car, 32 passengers cars
- The California dome/sleeper, car 22 passengers cars
- The Kansas platform, car 12 passengers cars
- The Max Biegert platform, car 22 passengers cars

#### More add-ons for your client:

- Vintage steam locomotive
- · Chuck wagon dinner
- Overnight charter under the stars
- Professional photographer
- Fred Harvey onboard catering
- Buckey O'Neill onboard beverage service
- Onboard amenity baskets
- Live entertainment

Interested? Learn more at: thetrain.com/charters





## Why Partner With Grand Canyon Railway & Hotel

Earn commissions while providing your clients with a Grand Canyon adventure that includes memorable and historic travel with the comfort and amenities of a AAA Three-Diamond hotel.

#### Support for travel advisors:

- Educational materials and webinars so you can learn all about the Grand Canyon Railway & Hotel.
- · Access to approved images, logos, and videos to make it as easy as possible to create professional looking marketing materials.
- Experienced regional sales managers to help you out.
- The rare opportunity to sell an experience to a national park and earn commission.
- Our packages make it turn key for travel advisors, and some include an overnight at the South Rim of the Grand Canyon
- Sell with confidence. Grand Canyon Railway & Hotel is part of a collection of renowned brands.
- The Grand Canyon Railway has been in operation since 1901.
- 6 classes of service offer your clients options.
- The most highly-rated Xanterra Travel Collection product from a guest satisfaction perspective.
- Your clients will thank you for introducing them to a product that allows them to skip the lines at the entrance of Grand Canyon National Park, that also includes entertainment and a ride on a historic train.

Learn more at www.thetrain.com

Travel advisor portal at www.thetrain.com/partners

Travel Advisor Registrations

https://www.xanterra.com/travel-professionals/travel-professional-sign-up

Email: Sales-Railway@xanterra.com







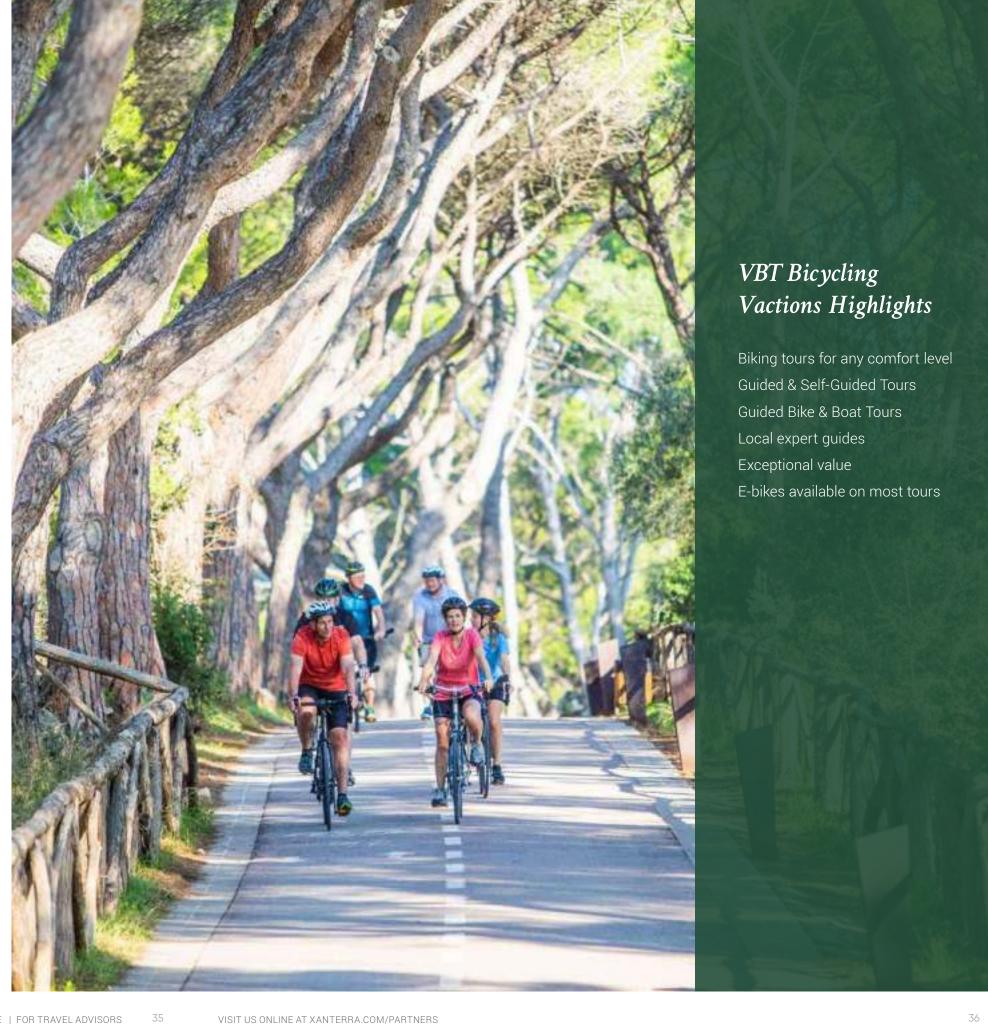


## Everything your clients need for an active vacation

Do you have clients who want to stay active while traveling past gently rolling hillsides, through quaint towns, and dipping their toes in the refreshing waters along the shore? VBT Bicycling Vacations offers biking tours in a range of activity levels. Your clients pick their comfort level, and if they want a guided, guided bike and boat, or self-guided tour. The best part? All your client has to do is show up at the airport—we handle the rest from there! From tour consultants who help you find the perfect vacation to expert local leaders who show your clients the best place for gelato, we take care of all the little details that make your client's trip memorable. We even book their flights, arrange all their transfers and accommodations, and transport their bags between hotels. Our tours bring your clients on immersive journeys that will have them coming back to you, ready to plan the next adventure.

For your clients who like to seek out spontaneity, a self-guided tour means they can follow their own schedule, starting and stopping whenever they want. Your clients will embrace their independence on a biking vacation with no guides, while still relaxing fully, knowing every detail is taken care of.

Learn More: vbt.com/travel-styles/self-guided-biking-tours





## Profile of a VBT Bicycling Vacations Client

The ideal VBT client is in their early sixties and is active and social. They want to explore the world in a budget-friendly way and are not focused on extravagant amenities. This person is looking for authentic experiences, beautiful scenery, and dining at local restaurants with delicious cuisine, without breaking the bank.

They may want to travel with their spouse, sibling, adult children, or even solo—or with a group of friends or family—all options are well-suited for a VBT vacation. This person prefers to sit back and let VBT handle all the planning details, from booking flights and hotels to picking the best biking routes a destination has to offer.



## VBT Destinations

Over 70 tours to over 25 countries

55+ guided biking

10+ guided bike and boat

10+ e-bikes available on many itineraries

#### **Countries include:**

Italy

France

Spain

Portugal

Croatia

The Netherlands

Ireland

Vietnam

United States

Canada











## Sample Itineraries

VBT continues to find new ways for your active clients to vacation while traveling by bicycle. Your client chooses where they want to go, and we'll lead them into the magic of local life. With new domestic and international itineraries being added regularly, discover why VBT has everything your clients need for the perfect biking vacation.

#### Connemara & the Wild Atlantic Way

This self-guided itinerary allows your client to cycle into western Ireland's scenic splendor of distant mountains, pristine lakes, shimmering bays, and charming coastal towns. E-bikes are available on this tour—ideal for clients who want an easy-to-moderate challenge.

#### Holland & Belgium Bike & Boat: Amsterdam to Bruges

Your clients get to experience the best of life on the road and the water with this guided adventure through the pastoral landscapes and centuries-old towns of Holland and Belgium. Along with cycling along tranquil rivers, your clients will join a local guide for a boat tour through the medieval architecture of Ghent. This tour features easy cycling for anyone from beginner to experienced cyclists.

#### Italy: Sicily, the Noto Valley & Syracuse

A delicious stop at a honey farm, a hands-on demonstration of Sicilian cooking, and a tour of the Noto Valley. Your clients will explore Italy like a local with this guided road cycling tour of Sicily. Each day your clients will cover 10-40 miles with one-to-five hours of easy to moderate cycling. Air packages are available along with pre- and post-trip extensions for those looking for more.

#### Wyoming: Grand Teton & Yellowstone National Parks

Your clients will pedal their way through the spectacular scenery of the world's first national park with erupting geysers, pristine lakes, and plentiful wildlife on this National Park biking tour. They'll even cycle through Hayden Valley, where bison and other wildlife roam, to the trumpeter swan habitat of Yellowstone Lake.





## Why Partner With VBT

VBT has been in business for 50 years. Our experienced staff understand what matters the most to travel advisors. With an active membership in the United States Tour Operators Association, you have confidence you'll receive the best service from our staff so you can focus on bringing your clients the active travel they crave and love. All aspects of the trip are organized by VBT, from meals to exceptional accommodations. Even flights are included with our air packages, making it easy for you to plan a complete trip for your clients.

#### More VBT advantages:

- 10% commission of the base land tour price with an opportunity to earn more with preferred levels based on sales volume. In 2019, the average commission paid \$648 per booking.
- In lieu of commissions, receive **25%** off the tour-only price and **20%** off for your traveling companion.
- We offer cash bonus potential on travel advisor groups with our group-travel bonus.
- Take advantage of a dedicated group specialist for group travel.
- Our guides are always local
- Price-points are much more attractive than other similar options..

Learn more at vbt.com/travel-agents

Travel Advisor Registrations

Call: 888-453-4819 Email: info@vbt.com

National Accounts Manager

Glenn Letch

Call: 802-951-6162

Email: gletch@vbt.com









## Active, Authentic, and Immersive Walking Adventures

Your active clients will visit places they'd never discover on their own with Country Walkers. These tours let your client live like a local while making authentic connections with people in the most memorable destinations in the world. Country Walkers provides captivating adventures, led by local guides with insider knowledge. Local representatives are available 24/7, many meals are included, and your client has access to detailed maps and route notes. No matter how easy or challenging a walk or hike your client wants, there's a Country Walkers tour they'll enjoy.

#### Something for Everyone

Whether your clients are independent and spontaneous or love the camaraderie of a group adventure, we have the perfect travel option for them. Traveling on foot with local guides frees your clients to experience life in new and delightful ways. Let our insider expertise broaden their horizons on a guided tour. If they'd prefer to linger in the piazza or stretch their legs on an after-dinner stroll, our Self-Guided Walking Adventures let them enjoy their vacation their way.

Learn more: countrywalkers.com/travel-options



### Country Walkers Highlights

Over 40 years of experience Guided and Self-Guided tours Local expert guides Sustainable travel



## Profile of a Country Walkers Client

Country Walkers is for clients who are upscale travelers. They love that Country Walkers allows them to get their heart pumping with an active vacation that includes accommodations with luxurious features and elegant views. The average client is 59 years old and married, seeking a more authentic vacation with premium inclusions. They appreciate the high level of service provided by Country Walkers.

We also know what it's like to explore the world on your own, because almost every member of the Country Walkers staff has done so. If your client prefers to travel solo, we are specially attuned to the needs, expectations, and desires of our single guests.

Learn more: countrywalkers.com/guest-benefits



#### Country Walkers Destinations

Over 60 tours to more than 30 <u>countries</u>

40+ guided

15+ self-guided

#### Countries include:

Argentina

Austria

Japan

Canada

Botswana

Chile

Croatia

Czech Republic

Ecuador

England

Finland

France

Germany

Greece Hungary

Iceland

Ireland

Italy

Latvia

Lithuania

Morocco

New Zealand

Portugal

Peru

Scotland

Slovakia Slovenia

South Africa

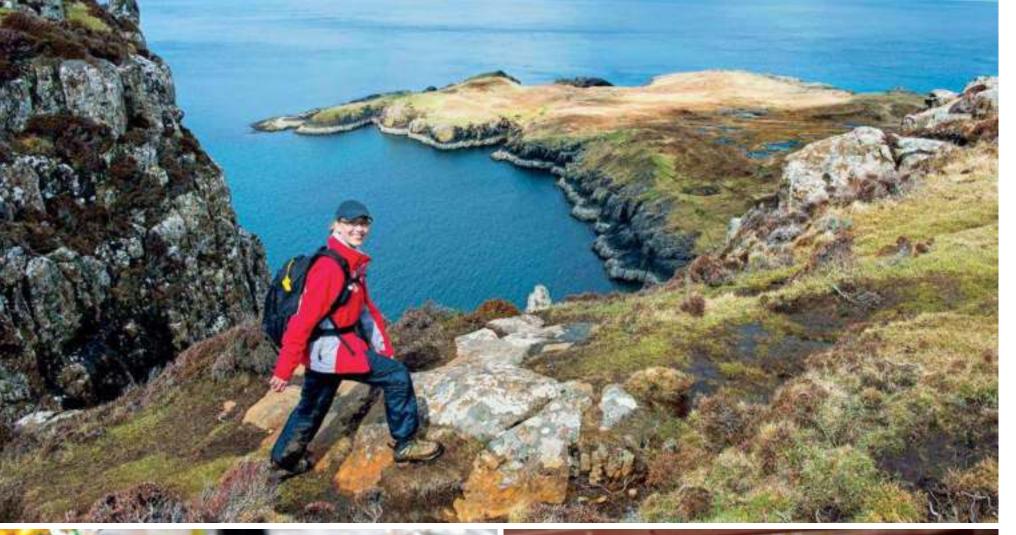
Spain

Sweden Switzerland

United States

Zambia











## Sample Itineraries

#### Japan: Kyoto, Nara & Kumano Kodo

Japanese emperors walked from temple to temple in ancient times and now your client can walk this same route on the Kumano Kodo pilgrimage trail. Your client will visit a Shugend-o temple and meet a yamabushi priest, attend dinner in Kyoto's Gion district, and explore Kyoto's famous Nishiki Market. This guided adventure is for easy-tomoderate walkers.

#### California: San Francisco to Point Reyes

Your client goes beyond the Golden Gate on this self-guided tour of San Francisco. Your clients will stay in the heart of this iconic California city with time to browse Ghirardelli Square. They'll discover the protected coastline of Point Reyes National Seashore and walk through the tranquil old-growth redwoods of Muir Woods. Includes delicious meals, accommodations, and a local representative available 24/7.

#### Chile: Wine Country & the Coast

On this guided tour, your client explores central Chile's diverse landscapes on foot, trekking through vineyards and river valleys, along sandy beaches and rugged coastlines, to the Andean foothills. If your client loves wine, they'll love touring estates, sampling fine vintages, and blending, corking, and labeling their own bottle of Chilean wine. This offthe-beaten-path tour features flight and tour combos that include plane tickets, airport shuttles, and pre- and post-tour accommodations.

Discover more at countrywalkers.com/find-a-tour



## Why Partner With Country Walkers

Our experienced staff understand what matters the most to travel advisors. With an active membership in the United States Tour Operators Association, you can have confidence that you'll receive the best service from our staff so you can focus on bringing your clients. Country Walkers looks after accommodations, many of the meals on the tour, and offers packages that include air travel. This lets you book a worry-free and inclusive experience for your client.

#### More Country Walkers advantages:

- 10% commission of the base land tour price with an opportunity to earn more with preferred levels based on sales volume. In 2019, the average commission paid \$648 per booking.
- In lieu of commissions, receive **25%** off the tour-only price and **20%** off for your traveling companion.
- We offer cash bonus potential on travel advisor groups with our group-travel bonus.
- A dedicated group specialist for group travel.
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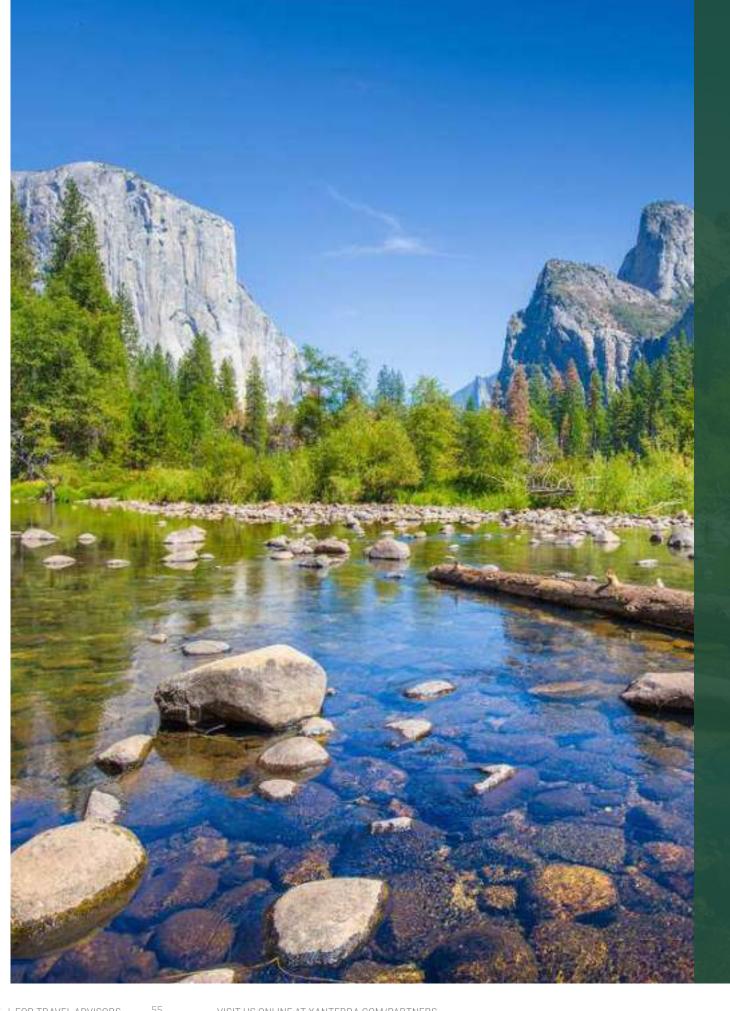






## Getaways that Have it All

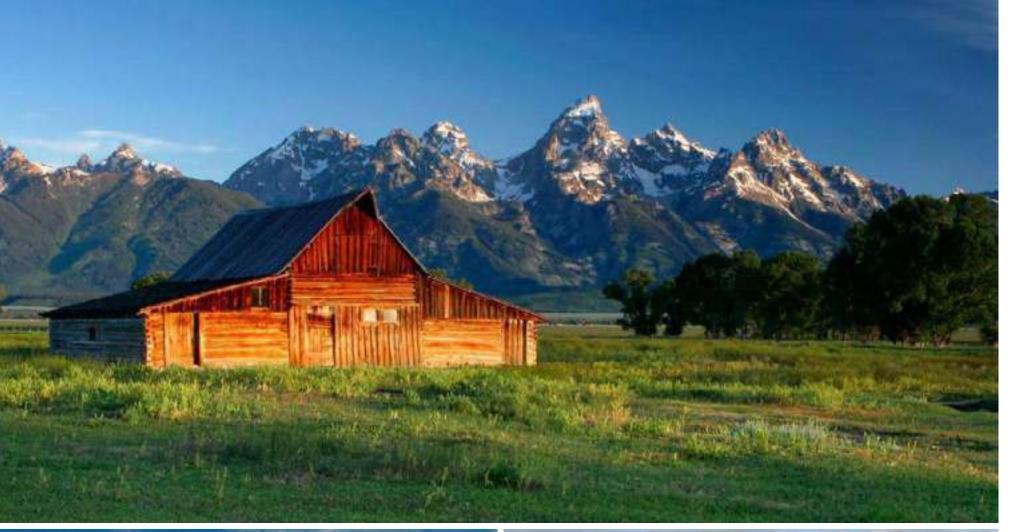
Show your clients what it's like to go on an enriching travel experience where all the details are handled so they can enjoy a carefree vacation. Operating guided tours since 1973, Holiday Vacations offers incomparable value with comprehensive tour prices including roundtrip airfare, exceptional accommodations, premier attractions, and many excellent meals. Our built in protections like a low-risk and fully- refundable \$200 deposit, guaranteed prices, and no hidden costs, offer your clients peace of mind knowing their travel investment is protected. As a nationwide provider of air, rail, motorcoach, and cruiseguided vacations to over 65 destinations worldwide, you'll discover unforgettable itineraries that meet the desires of every client.



## Holiday Vacations Highlights

Airfare included Refundable \$200 deposit Guaranteed Prices No hidden costs Professional Tour Directors Personalized guest service Turn-key product Nearly 50 years of experience











## Profile of a Holiday Vacations Traveler

Holiday Vacations tours are ideal for clients looking for enriching guided tour experiences and shared camaraderie with fellow travelers. Clients receive personalized guest service from a team of travel professionals that fully support them and you from the point of booking to their return home after vacation. Holiday Vacations travelers enjoy off-the-beaten-path surprises and learning from local guides. Professional and knowledgeable Holiday Vacations Tour Directors are on call 24 hours a day should your clients need assistance. With an average guest age of 68 and above, our tours are great for couples, solo travelers, and groups of friends or multi-generational families. Guests love knowing there are no hidden costs with guaranteed prices and no costly add-ons.





## Why Partner With Holiday Vacations

With a mission to enrich lives with valued travel experiences and an emphasis on personalized guest service, you can book your clients with confidence in knowing that every part of their travel - from airfare to meals - is looked after. As members of the United States Tour Operators Association, American Society of Travel Advisors, and the National Tour Association, you can rest assured that we adhere to the highest standards in the industry.

- Full **10%** commission on all components of the tour package, including air and travel insurance!
- Experience the Holiday Advantage first hand with **15%** of the cost of a tour for yourself and a travel companion in lieu of commissions.
- Group benefits include hometown pickup, excellent savings, services of a group specialist, and professional communications support when you book a pre-formed group of 10 or more.

Learn more at holidayvacations.com/travel-advisors

Travel Advisor Sales Desk
Call: 888-870-5584 Monday-Friday 8am-5pm CST
Email: traveladvisorsales@holidayvacations.com

National Travel Agency & Affinity Group Sales Manager

Call: Courtney Gibson 715-830-4317

Email: cgibson@holidayvacations.com









## North America's Only True **Desert Oasis**

The Oasis at Death Valley is ready for clients who want to experience one of the most Beautiful Places on Earth®, relaxing at a resort surrounded by the desert of Death Valley National Park in California. Find two hotels at this lush oasis. The historic Inn at Death Valley is completely revitalized after a \$100 million renaissance, bringing even more luxury to the AAA Four-Diamond hotel that makes for a great location for romantic getaways. Originally built in 1927, the renovation preserved the historic elements of the 1920s that guests have loved for decades.

Clients will escape and reclaim their senses at the spring-fed pool, always an inviting 87 degrees. For great California desert resort golf, play The Furnace Creek Golf Course at Death Valley, home of the world's lowest-elevation golf course with majestic mountains as a backdrop. For clients with families, The Ranch at Death Valley is the perfect home base for exploring the sites of the park.



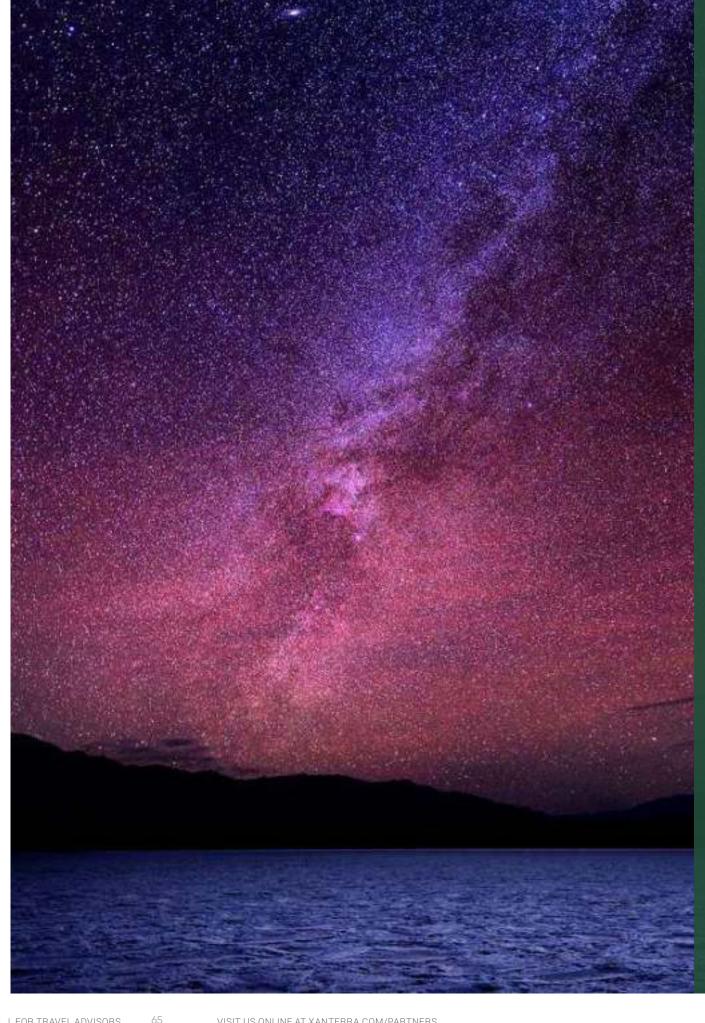




## Activities for your clients in Death Valley

Possibly the most uniquely situated resort in the United States, The Oasis at Death Valley gives your clients the perfect vantage point to explore Death Valley National Park. From either the Inn or the Ranch at Death Valley, they'll have their pick of memorable explorations such as Mushroom Rock, Zabriskie Point, Dante's View, and Harmony Borax Works, which are all places not to be missed.

We guarantee your clients will be taken aback by all that is unique to one of America's largest national parks.



#### The Oasis at Death Valley Highlights

Two distinct hotel experiences

Family-friendly accommodations

22 new castitas

Spring-fed pools

World's Lowest-Elevation Golf Course

Largest national park in the contiguous United States

Bad Water Basin, the secondlowest point in the Western Hemisphere

Winter daytime temperatures are mild

Original Star Wars filmed here









## Profile of The Oasis at Death Valley Client

Clients looking for laid-back luxury come to the Oasis at Death Valley. The Death Valley visitor is from a younger demographic, between the ages of 30 and 65 with an average age of 54. Couples are searching for luxurious and comfortable accommodations like what they'll find at the Inn at Death Valley, while clients with children are looking for kid-friendly resorts like The Ranch. These clients want exciting but safe choices for recreational activities, something they'll find plenty of at this oasis in the desert, close to a beautiful national park and a challenging golf course.

The Oasis at Death Valley also is for clients who are proud of their U.S. citizenship and want to visit quintessential American destinations filled with natural beauty. These clients find it here, a true American oasis in a large national park with 3.4 million acres to explore. They have an average age of 63 and are highly educated, born both in America and other countries.



## Why Partner With The Oasis at Death Valley

Earn commissions and book with confidence at a resort with a storied past in the heart of Death Valley National Park. Surrounded by natural beauty, next to a challenging and one-of-a-kind golf course, and a National Park full of fun activities, you can create the perfect travel experience that surpasses your client's needs. Our experienced staff is happy to provide you all the support and tools you need.

Learn more at www.oasisatdeathvalley.com

Travel Advisor Registrations

https://www.xanterra.com/travel-professionals/travel-professionalsign-up/

Sharon Sheppard Senior Sales Manager Call: 760 -786- 3352

Email: ssheppard@xanterra.com







## Legendary Hospitality at the Grand Canyon

Help your clients enjoy rustic luxury at The Grand Hotel, a three-diamond property, conveniently located one mile from the south entrance to Grand Canyon National Park. This three-story chalet combines rustic charm with contemporary design. Before and after a day of exploring Grand Canyon National Park, your clients will relax in the comfortable amenities of The Grand Hotel including an indoor swimming pool, hot tub, and fitness center. Clients are always just a short drive away from the scenic South Rim of the Canyon.



Indoor swimming pool and hot

One mile to the south entrance of Grand Canyon National Park









## Profile of The Grand Hotel at the Grand Canyon Client

Clients seeking out an exuberant adventure love what The Grand Hotel at The Grand Canyon has to offer. The average client is 59 years old and has children who are teenagers. Clients are interested in travel that educates and entertains at the same time, while leaving a small footprint behind. These clients do their research before traveling and are well-connected internet buffs.

The Grand Hotel also attracts highlighly educated travelers born both in America and outside, who are proud of their U.S. citizenship and want to visit iconic American destinations, especially ones with great natural beauty like what they'll find at The Grand Canyon. These clients have an average age of 63 and the majority are married, looking for group travel on a budget.

Clients between the ages of 30 and 64 also come to The Grand Hotel, looking for laid-back luxury and kid-friendly destinations. The average age is 54, and most are married with just under half having children. They want accommodations that are luxurious but comfortable as well as activities that are exciting but safe.



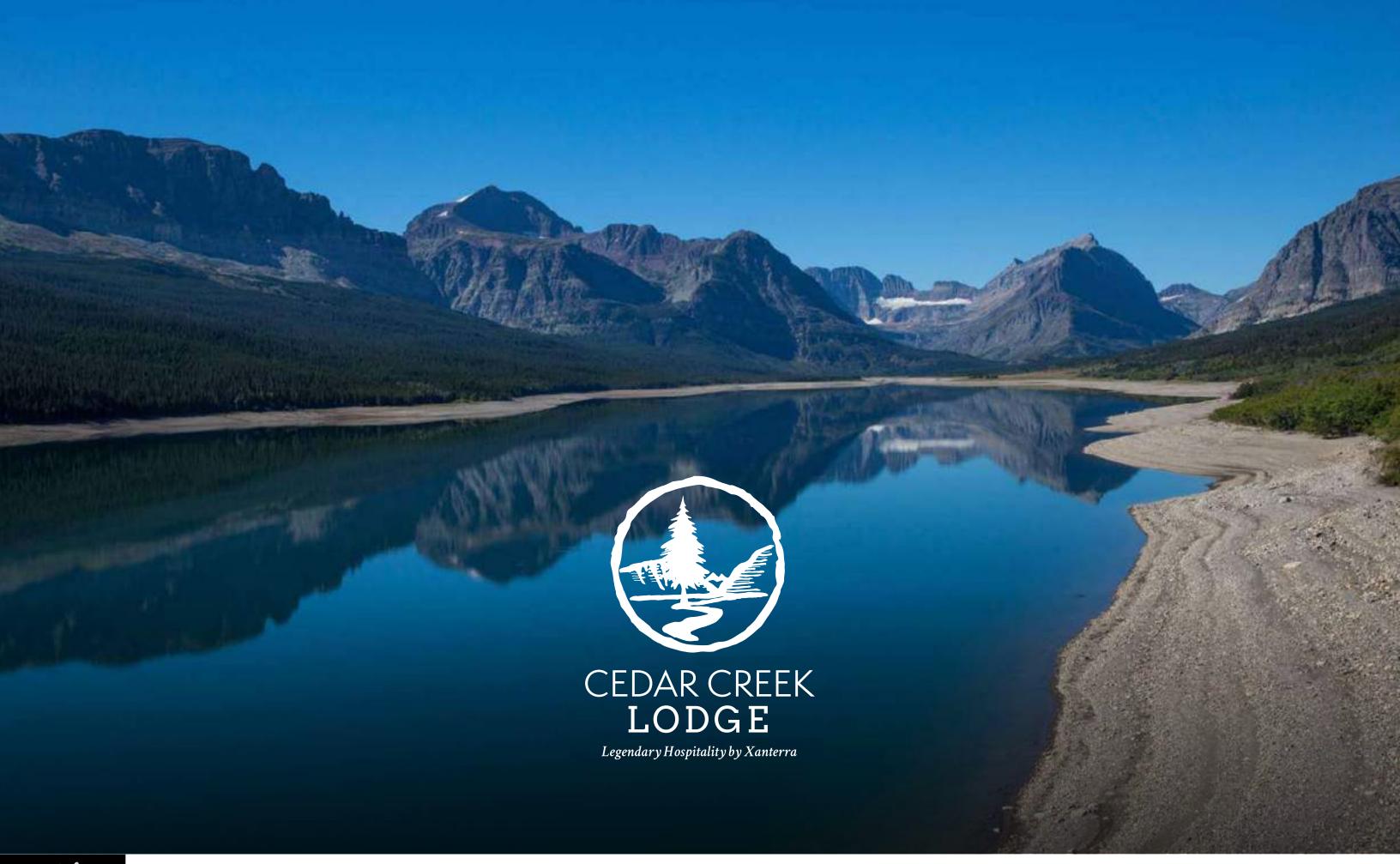
# Why Partner With The Grand Hotel at Grand Canyon

Book with confidence knowing your clients are staying at the only Three-Diamond hotel near the Grand Canyon. Earn commissions while your clients experience legendary hospitality. Xanterra Travel Collection is the largest park concessionaire in the United States. Talk with our team to learn how your clients can expand their visits to the Grand Canyon to include our other properties including The Grand Canyon Railway & Hotel and Grand Canyon National Park Lodges.

Learn more at xanterra.com/partners



VISIT US ONLINE AT XANTERRA.COM/PARTNERS

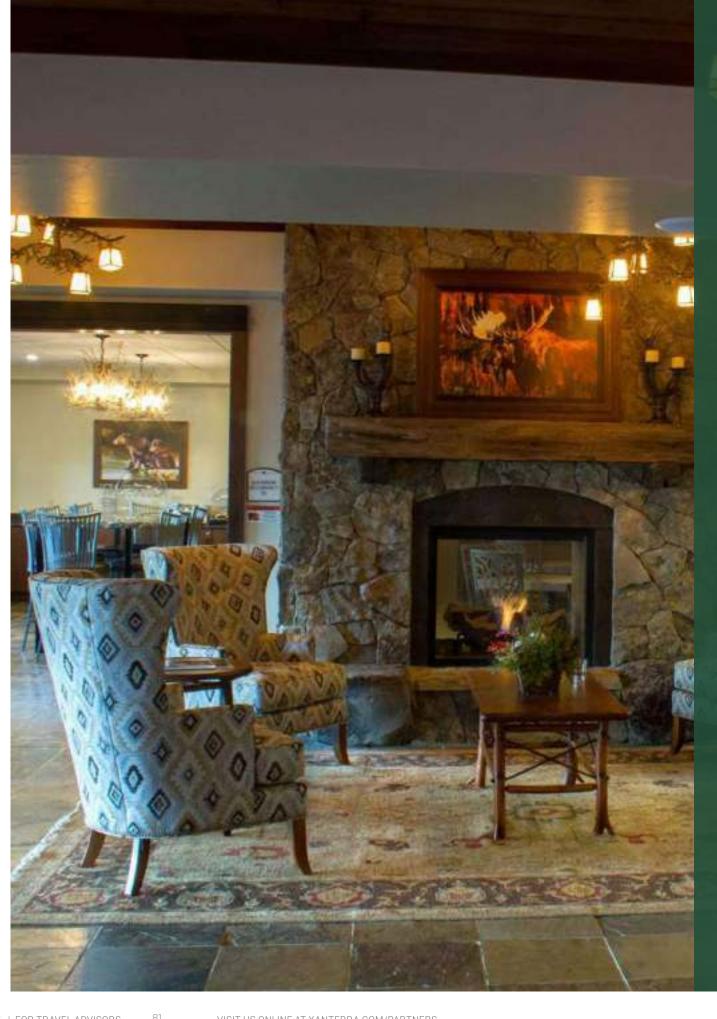






## Mountain Lodge Comfort With Modern Style

Built in 2016, Cedar Creek Lodge is a four-season destination for your clients looking for comfort and exhilarating experiences at the gateway to Glacier National Park in Columbia Falls, Montana. Our location makes a great place to stay before a day of exploring the park, skiing at Whitefish, and fishing on our famous Montana rivers. When your client returns from a day full of adventures, they're treated to comfortable and relaxing accommodations at our lodge surrounded by grand cedar trees and Ponderosa pines. Find 3,000 square feet of function space at the Cedar Creek Conference Center, making this location ideal for memorable meetings, events, presentations, work retreats, family reunions and more.



### Cedar Creek Lodge Highlights

Located at the gateway of Glacier National Park

Complimentary breakfast

Free winter shuttle to Whitefish Mountain Resort

Amenities for a comfortable stay

Cedar Creek Conference Center with 3,000 sq. ft. of meeting space









## Profile of a Cedar Creek Lodge Client

Cedar Creek Lodge is for clients who are nature experts who love a guided nature excursion and quiet accommodations. They'll find this at Cedar Creek Lodge, located at the gateway to Glacier National Park. They have an average age of 63 and are passionate about their hobbies. Whether it's golfing, skiing, fishing, they're close to all their favorite activities.

It's also a place for clients who are proud of being an American citizen and love visiting places that showcase the natural beauty of the country in places like Glacier National Park in Columbia Falls, Montana. They are interested in group travel on a budget.



## Why Partner With Cedar Creek Lodge

Cedar Creek Lodge is the only commissionable property at the gateway to Glacier National Park, making it a great location to send your clients for getaways with breathtaking landscapes. Our experienced team provides you with all the support and tools you need to curate an adventure for your client all year round at this AAA Three-Diamond property. Whether they like to fish, ski, play on a championship golf course, or get out and explore the great outdoors with a hike or bike ride, you can book with confidence while fulfilling your client's thirst for adventure.

Learn more at www.glaciernationalparklodges.com



